

THE FIRST WORD

November, 2010

ACEC Life/Health Trust and United HealthCare to Present Program at November 18th ACEC OKLAHOMA General Membership Meeting

ACEC OKLAHOMA's November General Membership will be held on Thursday, November 18th at the Doubletree Hotel Downtown in Tulsa. The luncheon meeting will begin at 11:45am.

We have a very exciting and interesting program scheduled for the General Membership Meeting.....one which all ACEC OKLAHOMA member firms should attend!!!

The ACEC Life/Health Trust will be holding their regular quarterly meeting in Tulsa on the same date, and the Trustees and senior staff of United HealthCare will be joining us at the ACEC OKLAHOMA meeting.

Mark Zagorski of United HealthCare and Pat Feyen, President of the ACEC Life/Health Trust, and Roger Jacobson, Chairman of the ACEC Life/Health Trust, will present a program on the current state of the health care industry, future trends which will impact your firm and your employees, and the most current information on the implementation of the new federal health care law.

Changes are occurring almost daily in the health care industry. ACEC's Life/Health Trust & United HealthCare, the

underwriter of the ACEC program, are on top of the latest changes and have the most current, up-to-date information

Health insurance is one of the highest overhead costs incurred by any firm, and, is one of the most important benefits you offer to your most important asset.....your employees! The health care world is changing almost daily, and to retain great employees you have to have great employee benefits.

We urge the senior staff and human resource professionals of all member firms to attend this important and informative meeting.

Even if your firm doesn't participate in the ACEC Life/Health Trust program, underwritten by United HealthCare, this meeting will provide you with critical information on the impact of the new federal program, and the

myriad of changes which you and your employees will see in the coming years.

And, the information you receive will be critical to planning for the future of your firm's employee benefit program.

Registration information has been sent to all ACEC OKLAHOMA members, and we ask that you register for this meeting as soon as possible.

We look forward to seeing everyone on November 18th!!!!

This is your chance to learn from the experts with the ACEC Life/Health Trust and United HealthCare what you firm and employees can expect in the coming years.

"Lunch & Learn" Webinar - November 16th

Systematic Client Feedback: How to Get It, Use It, and Benefit from It.

Tuesday, November 16, 2010

12:30pm – 2:00pm

1.5 Professional Development Hours (PDHs)

Two Locations for your convenience:

Oklahoma Engineering Center
201 N.E. 27th Street
Oklahoma City

Garver Engineers
10015 E. 51st Street
Tulsa

Seminar Leader: Mike Phillips, DesignFacilitator

Systematically focusing on methodology—not personalities—for obtaining, monitoring and utilizing client feedback can help design firms reduce mistakes and project liability, reduce wasted time and effort, increase firm profitability and value to the client, and enhance staff's overall professional satisfaction.

Mike Phillips, DesignFacilitator, walks seminar participants through a unique system for collecting quantifiable feedback from your clients that will deliver numerous ongoing operational benefits throughout your practice. His system is based on ten criteria that produce useable results and a continuous means of monitoring your firm's performance to keep it at the highest levels.

The system is designed to collect feedback in less than five minutes in a trackable format; be user-friendly for all parties; consist of process-oriented questions that probe client's expectations resulting in usable reports and reduced firm liability; and use e-mail as both buffer and facilitator in the continuous process.

Registration is \$40.00 per person, and you provide your own lunch. Registration information has been sent to all member firms, and we ask that you register as soon as possible.

"Leadership For Engineers" Class #2 -- Only 4 Slots Left

ACEC OKLAHOMA's *Leadership for Engineers* program is **targeted to all rising industry professionals** who are committed to developing their leadership and management skills and abilities, and identified by your firm as a "future leader, principal, and/or owner" of your firm.



The program was created to provide professional and personal leadership development for Oklahoma's most promising professionals in the design community. The program launches up-and-coming professionals on a development track leading to successful general management, project management, and principal positions within design firms.

The program will begin in mid-February, and will consist of three two-day sessions in February, March, and April. An outstanding Faculty from both inside and outside the engineering profession has been brought together to lead each component of the program.

Registration deadline is December 15th.

Registration is limited to 15 individuals, and to only one person per firm. ONLY 4 slots remain to be filled so don't delay in getting your candidate registered!!!!

Detailed Registration information has been sent to all members and is available on our website, www.acecok.org

ACEC OKLAHOMA Exceeds National PAC Goal

Due to record contributions by ACEC OKLAHOMA member firm principals and employees, ACEC OKLAHOMA exceeded the ACEC/PAC goal for 2010. Contributions from 65 individuals totalled \$9,198.45, which equated to 103% of the goal set by ACEC/PAC for Oklahoma.

The ACEC OKLAHOMA Board of Directors made reaching this year's goal a priority for this year, and worked very hard to secure contributions from members, and are to be congratulated for their efforts.

Most importantly, however, are the individuals who made the contributions which allowed ACEC OKLAHOMA to exceed the goal for the first time in Council history. THANKS to the following individuals who stepped forward to support ACEC/PAC this year:

Angier, Keith - MacArthur Associated Consultants
 Baldischwiler, Karl - Smith Roberts Baldischwiler
 Benham, Lance - The Benham Companies
 Benson, James - Poe & Associates, Inc.
 Blickensderfer, John - Guy Engineering Services
 Bocox, John - Zahl-Ford, Inc.
 Boswell, Jeremy - C P & Y
 Burton, Robert - Cobb Engineering
 Cabbiness, J. Bret - Cabbiness Engineering, LLC
 Cobb, Gillett - Jacobs
 Cobb, Jason - C. H. Guernsey & Company
 Crabtree, Gene - The Benham Companies, LLC
 Davis, Darold - Garver, LLC
 Davis, Joe - Triad Design Group
 Douglas, Don - Triad Design Group
 Dudeck, Rhonda - The Benham Companies
 Edgin, Jerry - Poe & Associates, Inc.
 Ford, Steve - Zahl-Ford
 Graham, Jack - Graham & Associates
 Grinsteiner, Chad - White Engineering Associates, Inc.
 Guy, Julie - Guy Engineering Services
 Harris, Steve - BWR
 Hendrick, Thomas - Wallace Engineering
 Hepp, Marty - Cobb Engineering
 Homan, Mike - Terracon
 Hunt, Jim - PBSJ
 Jacoby, Steve - The Benham Companies
 Johnson, Steven - Cobb Engineering Company
 Keithline, Dan - Keithline Engineering Group
 Klassen, Doug - MKEC
 Koehler, Conrad - Terracon Consultants, Inc.
 Kohn, Michael - Poe & Associates, Inc.
 Koneru, Sri - Koneru Consulting Services
 Langhammer, Jason - Garver, LLC
 Loeffler, Stacy - BKL, Inc.
 McVey, William - PSA Consulting Engineers
 Meacham, Greg - The Benham Companies
 Meshek, Janet - Meshek & Associates
 Mitchell, Chuck - Crafton, Tull, Sparks & Associates
 Morris, Dennis - Poe & Associates, Inc.
 Morris, Kenneth - The Benham Companies
 Nelson, Kenneth - The Benham Companies

Neuhauser, David - C P & Y
 Nicholls, Geneva - Nicholls Consulting
 Pappas, Sam - MacArthur Associated Consultants
 Rankin, Stanley - The Benham Companies
 Richards, Bryan - Cobb Engineering
 Roberts, Herschel - The Benham Companies
 Rochelle, George - BKL, Inc.
 Sallee, Jenny - Garver, LLC
 Schniers, Brent - Garver, LLC
 Smith, James - Professional Service Industries,
 Smith, Robert - Poe & Associates, Inc.
 Smith, Theron - Apposite Engineering, LLC
 Soltani, Alan - The Benham Companies
 Steel, Don - Cobb Engineering
 Stewart, Jim - PSA Consulting Engineers
 Updike, Jay - Holloway, Updike & Bellen
 White, Ronald - White Engineering Associates
 Williams, Robbie - Triad Design Group
 Williams, Robert - Poe & Associates, Inc.
 Wilson, Maria - Cobb Engineering
 Wood, Marc - Logic Leaders
 Wood, Phil - Terracon
 Zuk, David - Wallace Engineering



ACEC Chairman Jerry Stump presents ACEC OKLAHOMA Chairman Jim Benson and National Director Jim Stewart a plaque at the ACEC Fall Conference in recognition of ACEC OKLAHOMA exceeding the 2010 ACEC/PAC goal.

ACEC PRESIDENT'S MONTHLY UPDATE

David Raymond, President

November, 2010

General

- * In the run-up to mid-term elections, ACEC has been fully engaged to elect pro-business candidates; ACEC/PAC disbursed more than \$1 million in 2009-10 election cycle.
- * Submitted comments to the Financial Accounting Standards Board (FASB) expressing concerns about its proposal to change how revenue from contracts is recognized.
- * At ACEC's Fall Conference in Puerto Rico, Joe Scarborough, host of MSNBC's Morning Joe program, told attendees that infrastructure funding may be one of the few areas that the political parties will agree on in the next Congress. (See *Last Word*, October 27, 2010)
- * Hosted fundraisers for Representatives James Oberstar (MN), Chairman of the House Transportation and Infrastructure Committee, and Gerry Connolly (VA) of the House Budget and Oversight Committee.
- * ACEC Board of Directors extended the target year for PAC and ENR 500 goal attainment to 2015, and expanded Minuteman funding to include non-appellate judicial cases.
- * Subject to Board approval, ACEC's Nominating Committee tapped Ted Williams (Delaware) for chair in 2012-2013; Blake Murillo (California), Scott Perkins (New Mexico) and Richard Wells (North Carolina) for vice chairs commencing in April 2011.

Government Affairs

- * Obama Administration lifted the moratorium on deepwater drilling in the Gulf of Mexico, following energetic advocacy by ACEC and other business groups.
- * Defeated effort by FHWA Federal Lands division to replace QBS with low bid task orders on IDIQ contracts for engineering services.
- * Six additional state organizations – Alaska, Metro Washington, Maryland, Nevada, Oklahoma and Oregon – reached their 2010 ACEC/PAC goals in time to affect the mid-term elections.
- * Met with World Bank officials to improve effectiveness of Bank-funded infrastructure projects.

Fallin Elected State's First Female Governor Transition Team Announced

Congresswoman Mary Fallin (R) won election to Oklahoma's highest office on November 2nd in a race which was guaranteed to produce Oklahoma's first female Governor. In a race of two highly qualified individuals, Fallin defeated Lt. Governor Jari Askins (D). Fallin's victory led a Republican sweep of all statewide offices as well as increased majorities in both houses of the Republican-controlled Oklahoma Legislature.

On the federal side, Senator Tom Coburn easily won a second 6-year term in the U.S. Senate, while all of the incumbents for U.S. House also won re-election. The lone new member of the Oklahoma Congressional Delegation will be James Lankford (R-5th), how won the seat vacated by Governor-Elect Fallin.

Earlier this week, Governor-Elect Fallin appointed outgoing Senate President Pro-Tem Glenn Coffee and Devon Energy Chairman Larry Nichols to head her Transition Team. Coffee and Nichols will assist in working with the Henry administration to ensure a smooth transition of power as well as assist the Governor-Elect in making new hires for her administrative and executive branch administration.

The Governor-Elect also announced a new website where citizens can follow the latest news and announcements of the transition, www.governorelectmaryfallin.org Another feature which Fallin highlighted is the "**Send Me Your Ideas**" section of the website through which citizens can provide their ideas on how government can be more effective and efficient.

ACEC OKLAHOMA members are encouraged to follow the transition on the website, as well as to provide your input as the new administration takes shape.